

RESOLUTION NO. 2025-45

A RESOLUTION AUTHORIZING EXPENDITURE OF FUNDS FOR STRATEGIC PLANNING SERVICES BY DELIVERY ASSOCIATES

WHEREAS, the Port of Greater Cincinnati Development Authority (the "Port Authority") and the Board of Directors of the Port Authority ("Board") have heretofore been duly created and appointed, respectively, pursuant to the authority contained in Sections 4582.21 et seq. of the Ohio Revised Code; and

WHEREAS, the Port Authority desires to update its strategic plan in 2026 and has identified Delivery Associates as a strategic planning consultant that is uniquely qualified to support processes for understanding the Port's organizational strengths, key external and internal stakeholder perspectives, models from peer organizations, and the Port's finances; and

WHEREAS, Delivery Associates is a mission-driven firm dedicated to working with social impact organizations to improve lives; they help governments, philanthropy, and nonprofits deliver impact by crafting strategy, building capacity to implement, and using data for decision-making; with over a decade of experience, Delivery Associates has worked across the world and in more than 50 communities in the US; and

WHEREAS, in September 2025, the Port entered into limited engagement with Delivery Associates to look at peer organizations, perform benchmarking, and take preliminary steps to develop a plan and approach to guide strategic planning in 2026; and

WHEREAS, the Port has received a written proposal from Delivery Associates for support of the 2026 strategic planning process at cost of \$500,000, which services are detailed in Exhibit A (*Delivery Associates - Scope of Work*); and

WHEREAS, the Greater Cincinnati Foundation has generously pledged \$100,000 to support the Port's use of Delivery Associates and reduce the cost burden for the Port to a net \$400,000; and

WHEREAS, the President/CEO of the Port has determined that direct award to Delivery Associates for the proposed work is most advantageous to the Port from a cost-benefit perspective and constitutes an important investment in organizational growth, strategic planning, and the organization's long-term effectiveness in delivering on Port strategic goals;

NOW, THEREFORE, BE IT RESOLVED by the Board of Directors of the Port of Greater Cincinnati Development Authority that:

Section 1. Based on the findings set forth above and Board presentation by the President/CEO, the Board authorizes the President/CEO to expend up to \$500,000 for strategic planning services in accordance with Exhibit A to this Resolution. Notwithstanding the foregoing,

the Board anticipates that \$100,000 of the cost will be offset by grant funds, resulting in expected net cost to the Port of \$400,000.

Section 2. It is hereby found and determined that all formal actions of this Board concerning and relating to the adoption of this Resolution were taken in an open meeting of this Board, and that deliberations of this Board that resulted in such formal actions were in meetings open to the public in compliance with all legal requirements, including Section 121.22 of the Ohio Revised Code.

Section 4. This Resolution shall be in full force and effect upon its adoption.

Adopted: 12-10-25

Yeas: 9

Nays: Ø



Chairman

Attest: 

Secretary